




ARMENAK ZORYAN

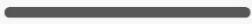


CONTACT

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-  Los Angeles, California

SKILLS

- Problem solving
- Communications
- Client management
- Customer and client focused
- Client experience branding
- Business developer
- Adaptability

LANGUAGES

- English 
- Russian 
- Armenian 

PROFILE

I am an enthusiastic, highly motivated and results driven individual with a strong foundation in banking and business. With 2 years of valuable experience in banking sector and 3 years in business, I have developed versatile skill set that encompasses financial analysis, risk assessment, customer relationship management, and strategic business development. Armed with a bachelor's degree in management, I possess a solid academic background that complements my practical expertise. I have ability to adopt quickly to dynamic work environments and commitment to achieving excellence in all endeavors.

WORK EXPERIENCE

Branch Representative

HSBC BANK 2022-2023

- Effectively manage financial center traffic, appointments, calls
- Manage cash responsibilities
- Collaborated with team members to meet and exceed branch sales and service goals.
- Managed daily operations and transactions at branch location with a focus on customer service.
- Maintained accurate records and adhered to regulatory compliance standards for financial transactions.
- Identified and addressed customer needs, resulting in increased member satisfaction and retention.

Co-Founder, Business Developer

Zorev LLC 2020-2022

- Collaborate with the founding team to formulate the company's business strategy, including identifying target markets, sourcing suppliers and establishing distribution channels.
- Research and identify suppliers, negotiate deals, and manage the procurement of good to ensure high quality and cost effective products for the business.
- Develop and manage sales and marketing strategies to promote and sell imported goods.

EDUCATION

Business Management 2018-2022

European University of Armenia